Friends of La Leche League
Income Statement
FY 2019-20: April 1, 2019 to March 31, 2020

Income:					
Memberships			$ 5,795.00		
Tributes			$ 300.00		
Donations					
Restricted - Founders Trip Exp	$ 1,255.00	(a)			
Restricted - Mini-Grants	$ 1,020.00	(b)			
Unrestricted	$ 758.05				
Total Donations			$ 3,033.05		
Donated Goods & Services			$ 82.67	(c)	
Trip Registrations			$20,045.00		
Pin Sales					
Pin Sales Revenues	$ 2,678.93				
Less Cost of Goods Sold	$ (2,965.46)				
Net Pin Sales			$ (286.53)	(d)	
Other Income			$ -		
Total Income:					**$ 28,969.19**
Expenses:					
Mini-Grants			$ -		
Members' Newsletter, Continuum		(e)	$ -		
Friends of LLL Trip (New Orleans 2019)					
Trip Expenses	$12,616.96	(f)			
Board Meeting Expenses	$ 2,438.01				
Total Friends of LLL Trip			$15,054.97		
Other Friends of LLL Events			$ 500.00		
Online Communications					
Social Media/Advertising	$ 134.15				
Website/Media Development	$ 2,046.97	(g)			
Website Hosting/Maintenance	$ 1,455.05				
Total Online Communications			$ 3,636.17		
Supplies and Mailing			$ 592.73		
Financial Fees					
PayPal Fees	$ 578.43				
Other Finance Fees	$ 21.45				
Total Financial Fees			$ 599.88		
Other Expenses			$ -		
Total Expenses:					**$ 20,383.75**
Net Income:					**$ 8,585.44**

Notes:

(a) All Founders Trip restricted donations funds were spent for Marian Tompson attendance on trip.

(b) Mini-Grants restricted donations are being held for disbursement to grant recipients in FY 2020-21.

(c) Office supplies donated by Board Members for their work.

(d) Net Pin Sales negative due to large purchase at end of FY leaving large inventory for future sales.

(e) Continuum changed to an online newsletter (vs. print), and is now produced at no additional costs (i.e., all expenses were already covered in Online Communications).

(f) Trip expenses do not include $2587.30 of deposits, etc. incurred in FY 2018-19.

(g) Website development was planned for several years; prior years' restricted donations for website development were all expensed in this year.